



UNIVERSIDAD DE CHILE  
VICERRECTORIA DE ASUNTOS ACADÉMICOS

18-07-2000 1385 ✓  
10 JUL 2000

U. DE CHILE (O) N° 338.-

ANT.: 1) Carta de 02/06/2000, del Sr. Decano Facultad de Cs. Económicas y Adm.  
2) Providencia N° 1560, de 06/06/2000, de Rectoría.  
3) Oficio (O) N° 133, de 21/06/2000, del Sr. Decano Facultad de Derecho.  
4) Carta N° 37, de 21/06/2000, del Sr. Decano Facultad de Ciencias.  
3) Carta N° 172, de 23/06/2000, del Sr. Decano Facultad de Artes

MAT.: Proposición de otorgamiento de distinción Doctorado Honoris Causa al profesor Oliver E. Williamson de la Universidad de California.

SANTIAGO, 10 JUL. 2000

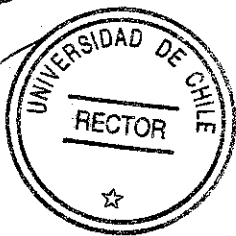
A : SEÑOR RECTOR UNIVERSIDAD DE CHILE

DE : VICERRECTOR DE ASUNTOS ACADÉMICOS

En relación con la proposición del señor Decano de la Facultad de Ciencias Económicas y Administrativas de otorgar la distinción Doctorado Honoris Causa al profesor Oliver E. Williamson de la Universidad de California-Berkeley, por sus notables antecedentes académicos y contribución a la Facultad, tengo el agrado de informar a Ud. que la Comisión de Decanos del Consejo Universitario y que preside el Vicerrector infrascrito acordó, por unanimidad de sus miembros, acoger favorablemente la petición de otorgamiento de esta distinción al profesor Williamson.

Se acompañan al efecto las respectivas notas de los tres Decanos integrantes de la Comisión en la que manifiestan su opinión favorable, y correspondería en consecuencia proceder al otorgamiento del Doctorado Honoris Causa, previo acuerdo del Consejo Universitario, si así Ud. lo estima pertinente.

Le saluda con particular atención,



Prof. Dr. Mario Sapag-Hagar  
Vicerrector de Asuntos Académicos

DISTRIBUCIÓN

1. Sr. Rector
2. Sr. Decano Facultad de Cs. Económicas y Administrativas
3. Sr. Decano Facultad de Derecho
4. Sr. Decano Facultad de Ciencias
5. Sr. Decano Facultad de Artes

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UNIVERSIDAD DE CHILE  
Facultad de Ciencias Económicas y Administrativas  
Decano

1385 ✓  
- 2 JUN 2000

Santiago, 2 de Junio, 2000

Sr. Luis Riveros C.  
Rector  
Universidad de Chile  
Presente

RECIBIDO VAA	
N°	1245
Fecha	7 JUN. 2000

Estimado Sr. Rector:

El día de hoy, 2 de junio de 2000, el Consejo de la Facultad de Ciencias Económicas y Administrativas se reunió para tratar, entre otros temas, la propuesta que realizara el Departamento de Economía de esta Facultad, de que se otorgue el Doctorado Honoris Causa al profesor de la Universidad de California, Oliver E. Williamson.

El profesor Williamson tiene una impresionante carrera académica que se resume en el hecho que es hoy uno de los más serios aspirantes al Premio Nóbel de Economía. Por cierto, las ideas del profesor Williamson son parte fundamental de las materias que se tratan en nuestros cursos. Fue la opinión unánime del Consejo de esta Facultad, que se promoviera la iniciativa del Departamento de Economía y que se solicitara al Sr. Rector y a la Comisión pertinente que se proceda consecuentemente.

El profesor Williamson será nuestro invitado en el mes de Agosto con ocasión del lanzamiento del programa que en conjunto con la Facultad de Derecho, estamos impulsando en "Derecho y Economía" ("Law and Economics").

Esperando una buena acogida, le saluda muy cordialmente,

Ricardo Paredes M.  
Decano



## **Oliver E. Williamson**

**Edgar F. Kaiser Professor  
of Business Administration,  
Professor of Economics,  
Professor of Law**

### **Contact:**

**Walter A. Haas School of Business  
S545 Student Services Bldg., #1900  
University of California  
Berkeley, CA 94720-1900**

**Office: F591 Haas School Faculty Wing  
Phone: (510) 642-8697  
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**e-mail: [owilliam@haas.berkeley.edu](mailto:owilliam@haas.berkeley.edu)**

**Office Hours (Fall 1999): Thu 1:30-3:00**

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## OLIVER E. WILLIAMSON

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Edgar F. Kaiser Professor of Business;  
 and  
 Professor of Economics;  
 and  
 Professor of Law  
 1-510-642-8697

[owilliam@haas.berkeley.edu](mailto:owilliam@haas.berkeley.edu)

Academic Status: Sabbatical

Office Hours:

Personal Homepage:

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Academic Group Homepage

<http://www.haas.berkeley.edu/~owilliam/>  
 Curriculum Vitae (in PDF format)

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### EDUCATION

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SB, Massachusetts Institute of Technology  
 MBA, Stanford University  
 Ph.D., economics, Carnegie Mellon University

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### POSITIONS HELD

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At Haas since 1988

1988-present Edgar A. Kaiser Professor, Haas School of Business, UC Berkeley  
 1983-88 Gordon B. Tweedy Professor of Economics of Law and Organization, Yale University  
 1977-83 Charles and William L. Day Professor of Economics and Social Science, University of Pennsylvania:  
 1976-83 Director, Center for the Study of Organizational Innovation, University of Pennsylvania  
 1976-77 Chairperson, Department of Economics, University of Pennsylvania  
 1971-72 Chairperson, Department of Economics, University of Pennsylvania  
 1968-83 Professor, University of Pennsylvania  
 1965-68 Associate Professor, University of Pennsylvania  
 1963-65 Assistant Professor of Economics, UC Berkeley

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### EXTERNAL SERVICE and assignments

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- Member: National Academy of Sciences
- Co-editor, *Journal of Law, Economics, and Organization*
- President, International Society of New Institutional Economics, Western Economic Association
- Former president and member, American Law and Economics Association
- Fellow, American Academy of Political and Social Science American Academy of Arts and Sciences, and Econometrics Society
- Former editor, *Bell Journal of Economics*
- Former Special Economic Assistant to the Assistant Attorney General for Antitrust, US Department of Justice

## **CURRENT RESEARCH and research interests**

- Economic theories of firms, markets, hybrids, and public agencies
- Applications to public policy and to business strategy

## **SELECTED PAPERS AND PUBLICATIONS**

- *The Economics of Discretionary Behavior: Managerial Objectives in a Theory of the Firm*. Englewood Cliffs, N.J.: Prentice Hall Press, 1964. (Reprinted by Markham Publishing Co., Chicago, Illinois, 1967; reprinted by Eurospan Ltd., 1974; translated into Japanese and reprinted by Chikura, 1981; Chapter 4 is reprinted in *Readings of Industrial Economics: Theoretical Foundations* (C.K. Rowley, ed.) London, 1971.)
- *Corporate Control and Business Behavior: An Inquiry into the Effects of Organization Form on Enterprise Behavior*. Englewood Cliffs, N.J.: Prentice Hall, 1970. (Translated into Japanese and reprinted by Maruzen Co., Ltd., 1974.)
- *Markets and Hierarchies: Analysis and Antitrust Implications*. New York: The Free Press, 1975. (Translated into Japanese and reprinted by Nippon Hyoronsha Publishing Company, 1980. Chapter 2 has been translated into Italian and reprinted in *Organizzazione and Mercato* (Raoul C.D. Nacamulli and Andrea Rugiadini, ed.), Bologna, 1985, pp. 161-186. Translated into Spanish (by Evangelina Nino de la Silva) and reprinted by *Cultura Economica*)
- *The Economic Institutions of Capitalism: Firms, Markets, Relational Contracting*. New York: The Free Press, 1985. (Translated into Spanish by Eduardo L. Suarez and reprinted by *Cultura Economica*, 1989; translated into Italian by Margherita Turvani, 1987; translated into German and reprinted by J.C.B. Mohr, 1990; translated into Russian by Valery Katkalo et al. And published by Lenizdat, 1995; translated into French by Regis Coeurderoy and Emmanuelle Mainant and published by InterEditions, 1994; translated into Polish and published by Polish Scientific Publishers, 1998.)
- *The Mechanisms of Governance*. United Kingdom: Oxford University Press, 1996; translated into Italian by Margherita Turvani, and reprinted by Franco Angeli

## **TEACHING**

- IDS 270, Institutional Analysis Workshop, Fall 1999
- Econ. 224, Economics of Institutions, Fall 1999

## **HONORS AND AWARDS**

- John von Neumann Prize, 1999
- Doctoris Honoris Causa, Groupe HEC (Paris), 1997
- Doctoris Honoris Causa in Business Administration, St. Petersburg University, Russia, 1997
- Doctoris Honoris Causa in Economics, Turku School of Economics and Business Administration, 1995
- Elected to U.S. National Academy of Sciences, 1994
- Doctoris Honoris Causa in Economic Science, Groningen University, 1989
- Doctoris Honoris Causa in Economic Science, Hochschule St. Gallen, 1987
- Oeconomiae Doctorem Honoris Causa, Ph.D., Norwegian School of Economics and Business Administration, Jubilee Celebration, 1986
- Irwin Award for Scholarly Contributions to Management, Academy of Management, 1988
- 1983 Prize for Distinguished Scholarship in Law and Economics, Miami University
- Fulbright Distinguished Chair, Siena, Spring 1999
- Distinguished Senior US Scientist Award, Alexander von Humboldt Stiftung, 1987
- Fellow, Center for Advanced Study in the Behavioral Sciences, 1977-78
- Guggenheim Fellow, 1977-78

[Faculty Directory: Alphabetical Listing](#)  
[Faculty Directory: Listing by Department](#)  
[Go to page](#)

**CURRICULUM VITAE OF****OLIVER E. WILLIAMSON**

October 1999

**PERSONAL**

NAME: Oliver E. Williamson

BORN: September 27, 1932 in Superior, Wisconsin 54880

MARRIED: Dolores Celeni, 1957

CHILDREN: Scott R. (b. 1958), Tamara E. (b. 1959), Karen L. (b. 1961), Oliver E., Jr. and Dean V. (b. 1967)

**PRESENT POSITION**

Edgar F. Kaiser Professor of Business Administration, Professor of Economics, Professor of Law, University of California, Berkeley, 1988- .

**EDUCATION**

S.B., Massachusetts Institute of Technology, 1955.

M.B.A., Stanford University, 1960.

Ph.D., Carnegie-Mellon University (Economics), 1963.

**AWARDS AND FELLOWSHIPS****Honorary Societies**

Fellow, American Academy of Political and Social Science, 1997.

Member, National Academy of Sciences, 1994.

Fellow, American Academy of Arts and Sciences, 1983.

Fellow, Econometrics Society, 1977.

**Honorary Degrees**

Doctoris Honoris Causa, Groupe HEC (Paris), 1997.

Doctoris Honoris Causa in Business Administration, St. Petersburg University, Russia, 1997.

Doctoris Honoris Causa in Economics, Turku School of Economics and Business Administration, 1995.

Doctoris Honoris Causa in Economic Science, Groningen University, 1989.

Doctoris Honoris Causa in Economic Science, Hochschule St. Gallen, 1987.

Oeconomiae Doctorem Honoris Causa, Ph.D., Norwegian School of Economics and Business Administration, Jubilee Celebration, 1986.

### Awards

John von Neumann Award, Laszlo Rajk College for Advanced Studies, Budapest University, 1999.

Irwin Award for Scholarly Contributions to Management, Academy of Management, 1988.

1983 Prize for Distinguished Scholarship in Law and Economics, Miami University.

Ford Foundation Dissertation Prize, 1963. .

Alexander Henderson Award for Excellence in Economic Theory, Carnegie-Mellon, 1962.

### Fellowships

Fulbright Distinguished Chair, Siena, Spring 1999.

Distinguished Senior U.S. Scientist Award, Alexander von Humboldt-Stiftung, 1987.

Fellow, Center for Advanced Study in the Behavioral Sciences, 1977-78.

Guggenheim Fellow, 1977-78.

### VISITING ACADEMIC APPOINTMENTS

Visiting Fellow, Research School of Social Sciences, Australian National University, October-December, 1996.

Visiting Professor of Economics, Paris I (Sorbonne), May-June 1994.

Pritzker Distinguished Visiting Professor, Northwestern University Law School, Spring 1993.

Visiting Professor, Saarbrücken University, Spring 1991.

Visiting Professor of Economics and Transamerica Professor of Business Administration, University of California, Berkeley, Spring 1988.

Visiting Professor, Indiana University, Fall 1987.

Taussig Research Professor of Economics, Harvard University, Spring 1987.

Distinguished Visiting Professor, University of Kyoto (Japan), Spring 1983.

Visiting Professor, University of Warwick (England), Spring 1973.

### LECTURES AND SPECIAL VISITING APPOINTMENTS

Plenary Lecture, Western Economics Association, San Diego, July 1999.

Distinguished Lecture, Academy of Management, Chicago, August 1999.

Plenary Lecture, Italian Comparative Economic Systems Association, Siena, Italy, June 1999.

- Invited Public Lecture, Academia Nacional de Ciencia de la Empresa, Buenos Aires, October 1998.
- Keynote Lecture, 7th Biannual Joseph Schumpeter Society Conference, Vienna, Austria, June 1998.
- Keynote Lecture, Conference on Competences, Governance, and Entrepreneurship, Bornholm, Denmark, June 1998.
- Inaugural Lecturer, Distinguished Visiting Professor Lecture Series, Groupe HEC (Paris), three lectures, October 1997.
- Keynote Lecture, 20th Anniversary, Faculty of Public Administration and Public Policy, Twente University, October 1996.
- Keynote Lecture, III Seminar on Health Management, Grenada, Spain, November 1996.
- Distinguished Scholar's Lecture, Indiana University, September 1996.
- Keynote Lecture, European Law and Economics Association, Bern, Switzerland, September 1995.
- Lecturer, Venice Summer School of Applied Social Sciences, Venice, Italy, September 1993.
- Lecturer, University of the Air (Japan Open University), on "Economic Organization," as part of the TV program "A Study of Economic Civilization," October 1993.
- Five Lectures on Transaction Cost Economics, Netherlands Graduate School of Economics, Maastricht, May 1993.
- Kenneth Parsons Lecture on Institutional Economics, University of Wisconsin, Madison, September 1991.
- Distinguished Economist Lecturer, New School for Social Research, April 1992.
- Distinguished Visiting Professor, Scuola S. Anna, Pisa, May 1991.
- Keynote Address, Conference on Corporate Governance and Competitive Strategy, University of Minnesota, October 1990.
- Opening Address, Annual Meeting of German Academic Business Economists, June 1990.
- Hanes-Willis Distinguished Visiting Professor, University of North Carolina/Chapel Hill, March 1990.
- Distinguished Speaker, Graduate School of Management, University of California, Irvine, January 1990.
- Dunaway Lectures, Michigan State University, May 1988.
- Landsdowne Lecture, University of Victoria, March 1988.
- Holger Crafoords Memorial Lecture, Lund University, September 1987.
- Keynote Lecture, International Association for Research in Industrial Economics (Madrid, Spain), August 1987.
- National Program for Advanced Study and Research in China Visiting Scholar Exchange Program, May-June 1987.
- Distinguished Visitor, Haverford College, October 1986.



Jahnsson Foundation Lectures in Economics of Organization, Korpilampi, Finland, August 1986.

J. Fish Smith Chair in Economics, Brigham Young University, March 1986.

University Lecture, Temple University, April 1985.

McKay Lecture, University of Pittsburgh, February 1984.

Distinguished Visiting Scholar, Texas A&M, March 1984.

Peterkin Lecture, Rice University, February 1981.

### **OTHER APPOINTMENTS**

Affiliate, Energy Resources Group, University of California, Berkeley, 1996- .

Adjunct Professor, Interuniversity Center for Sociological Theory and Methodology (General Secretariat: The Netherlands), 1990- .

### **EDITORIAL BOARDS**

Co-editor

Journal of Law, Economics, and Organization, 1983- .

Associate Editor

Journal of Economic Behavior and Organization, 1979- .

Board of Editors

Journal of Accounting, Auditing, and Finance, 1986- .

MIT Press/Organization Studies, 1980- .

MIT Press/Regulation, 1980- .

Organization Science, 1990- .

Scientific Committee

Journal of Industrial and Corporate Change, 1991- .

### **ADVISORY BOARDS AND COMMITTEES**

Member, Advisory Board, Institute d'Economie Industrielle, Université des Sciences Sociales de Toulouse, 1992- .

Member, Advisory Board, Journal of St. Petersburg University, 1991- .

Member, Scientific Committee of the Erasmus Project in Law and Economics, 1990- .

Member, Committee of Patronage of the Erasmus Project in Law and Economics, 1990- .

Member, Overseas Advisory Board MITI (Research Institute), Japan, 1987- .

### **PROFESSIONAL ASSOCIATIONS**

American Economic Association

member, 1960-

chair, Honors and Awards Committee, 1985-1992

International Society for New Institutional Economics

member, 1997-

director, 1997-

President-Elect, 1998-1999

President, 1999-2001

American Law and Economics Association

member, 1990-

President, 1997-98

Western Economic Association

member, 1995

President-Elect, 1998-99

President, 1999-2000

### **PREVIOUS ACADEMIC APPOINTMENTS**

Assistant Professor of Economics, University of California, Berkeley, 1963-65.

University of Pennsylvania:

Associate Professor, 1965-68.

Professor, 1968-83.

Charles and William L. Day Professor of Economics and Social Science, 1977-83.

Chairperson, Department of Economics, 1971-72 and 1976-77.

Gordon B. Tweedy Professor of Economics of Law and Organization, Yale University, 1983-88.

**RECENT PAST POSITIONS**

Director, Center for the Study of Organizational Innovation, University of Pennsylvania, 1976-83.

Editor or Co-editor, Bell Journal of Economics, 1974-77, 1979-81.

Consultant, National Science Foundation, 1976-77.

Panel Member, Food Safety Regulation and Societal Impact, National Academy of Sciences, 1978-79.

Consultant, Federal Trade Commission, 1978-80.

Committee Member, Supply Chain Integration, National Academy of Sciences/National Research Council, 1997-99.

**OTHER SELECTED PAST ACTIVITIES**

Economic Consultant, Mayor's Advisory Task Force on CATV and Telecommunications (New York City), 1967-68.

Consultant to the U.S. Department of Justice, 1967-69.

Special Economic Assistant to the Assistant Attorney General for Antitrust, U.S. Department of Justice, 1966-67.

Consultant to the RAND Corporation, 1964-66.

**PUBLICATIONS****BOOKS**

The Economics of Discretionary Behavior: Managerial Objectives in a Theory of the Firm, Prentice-Hall, Englewood Cliffs, N.J., 1964; reprinted by Markham Publishing Co., Chicago, Illinois, 1967; reprinted by Eurospan Ltd., 1974; translated into Japanese and reprinted by Chikura Shobo, 1981; Chapter 4 is reprinted in Readings of Industrial Economics: Theoretical Foundations (C.K. Rowley, ed.) London, 1971.

Corporate Control and Business Behavior: An Inquiry into the Effects of Organization Form on Enterprise Behavior, Prentice-Hall, Englewood Cliffs, N.J., 1970; translated into Japanese and reprinted by Maruzen Co., Ltd., 1974.

Markets and Hierarchies: Analysis and Antitrust Implications, The Free Press, New York, 1975. Translated into Japanese and reprinted by Nippon Hyoronsha Publishing Company, 1980. Chapter 2 has been translated into Italian and reprinted in Organizzazione and Mercato (Raoul C.D. Nacamulli and Andrea Ruggiadini, ed.), Bologna, 1985, pp. 161-186. Translated into Spanish (by Evangelina Nino de la Silva) and reprinted by Fondo de Cultura Economica, 1991.

The Economic Institutions of Capitalism: Firms, Markets, Relational Contracting, The Free Press, New York, 1985; translated into Spanish by Eduardo L. Suarez and reprinted by Fondo Cultura Economica, 1989; translated into Italian by Margherita Turvani, 1987; translated into German and reprinted by J.C.B. Mohr, 1990; translated into Russian by Valery Katkalo et al. and published by Lenizdat, 1995; translated into French by Regis Coeurderoy and Emmanuelle Mainant and published by InterEditions, 1994; translated into Polish and published by Polish Scientific Publishers, 1998.

The Mechanisms of Governance, Oxford University Press, 1996; translated into Italian by Margherita Turvani, and reprinted by Franco Angeli, 1998.

### **EDITED BOOKS**

Co-editor (with Almarin Phillips) and contributor, Prices: Issues in Theory, Practice, and Public Policy, University of Pennsylvania, 1968.

Editor and contributor, Antitrust Law and Economics, Dame Publishing, Houston, 1980.

Co-editor (with Masahiko Aoyama and Bo Gustafsson), The Firm as a Nexus of Treaties, Sage Publications, London, 1989.

Editor and contributor, Organization Theory: From Chester Barnard to the Present and Beyond, Oxford University Press, New York, 1990.

Editor and contributor, Industrial Organization, Edward Elgar Publishing Ltd., London, 1990.

Co-editor (with Sidney Winter) and contributor, The Nature of the Firm, Oxford University Press, New York, 1991.

Co-editor (with Scott Masten) and contributor, Transaction Cost Economics, Vols. I and II, Edward Elgar Publishing Ltd., Brookfield, VT, 1995.

### **COLLECTIONS OF OWN ARTICLES** (with commentary)

Economic Organization, Wheatsheaf Publishing Ltd., Brighton, England, 1986; chapter 4 is reprinted in Juha Kinnunen, ed., Proceedings of the International Symposium on Recent Developments in Business Management Research, Helsinki, 1986; translated into Japanese by Kaoru Inoue et al., 1989; translated into Italian by Paolo Mariti and published by Il Mulino, Bologna, 1991.

Antitrust Economics, Basil Blackwell, Oxford, England, 1987; translated into Chinese and published by Economic Science Publishing House, 1998.

### **ARTICLES**

"The Elasticity of the Marginal Efficiency Function: Comment", American Economic Review, December 1962, 52, 1099-1103.

"Selling Expense as a Barrier to Entry," Quarterly Journal of Economics, February 1963, 77, 112-88.

"A Model of Rational Managerial Behavior," Ch. 9 in R.M. Cyert and J.D. March, A Behavioral Theory of the Firm, Englewood Cliffs, N.J., 1963.

"Managerial Discretion and Business Behavior," American Economic Review, December 1963, 53, 1032-57.

reprinted in

(1) Economic Theories of International Politics (Bruce M. Russett, ed.), Chicago, 1968

(2) The Modern Business Enterprise (M. Gilbert, ed.), Penguin, 1972

(3) The Economics of Property Rights (E. Furubotn and S. Pejovich, eds.), Cambridge, Mass., 1974.

"Innovation and Market Structure," Journal of Political Economy, February 1965, 73, 67-73.

"Incentive Contracts: An Analysis of Adaptive Response," RM-4363 PR, RAND, June 1965, pp. 64 and ix.

"A Dynamic Theory of Interfirm Behavior," Quarterly Journal of Economics, November 1965, 79, 579-607.

reprinted in

- (1) Economic Theories of International Politics (Bruce M. Russett, ed.), Chicago, 1968
- (2) Interorganizational Relations (William Evan, ed.), London, 1975.

"Peak Load Pricing and Optimal Capacity under Indivisibility Constraints," American Economic Review, September 1966, 56, 810-27.

reprinted in

- (1) Kosuro Dora Chosakai, February 1967, pp. 90-99 (Japanese translation)
- (2) Public Enterprise (Ralph Turvey, ed.), Middlesex, England, 1968, pp. 64-85
- (3) Translated into Spanish and published by Editorial Tecnos
- (4) Included in the Bobbs-Merrill Economic Reprint Series.
- (5) Foundations of Regulatory Economics (Robert Ekelund, ed.), Cheltenham, England, 1997.

"The Economics of Defense Contracting: Incentives and Performance," in The Economics of Defense, Columbia University Press, 1967.

"Hierarchical Control and Optimum Firm Size," Journal of Political Economy, April 1967, 76, 123-38.

reprinted in

- (1) Readings in Industrial Organization (Needham, ed.), New York, 1970. In Portuguese by Savaira S/A, Readings in Industrial Organization, 1977
- (2) Readings in Microeconomics (William Breit, Harold Hachman, and Edward Saveracker, eds.), 1985
- (3) Readings of Industrial Structure (Basil Yamey, ed.), 1973.

"A Rational Theory of the Federal Budgeting Process," Papers on Non-Market Decision Making II (Gordon Tullock, ed.), Charlottesville, VA, 1967.

(with Douglas G. Olson and August Ralston), "Externalities, Insurance, and Disability Analysis," Economica, August 1967, 34, 235-53.

"A Dynamic-Stochastic Theory of Managerial Behavior," (Phillips and Williamson, eds.), Prices: Issues in Theory, Practice, and Public Policy, University of Pennsylvania Press, 1968.

(with Thomas J. Sargent), "Social Choice: A Probabilistic Approach," Economic Journal, December 1967, 77, 797-813.

"Wage Rates as a Barrier to Entry: The Pennington Case in Perspective," Quarterly Journal of Economics, February 1968, 82, 85-116.

"Economies as an Antitrust Defense: The Welfare Trade-Offs," American Economic Review, March 1968, 58, 18-36.

reprinted with corrections in

(1) Readings in Industrial Economics: Private Enterprise and State Intervention (C.K. Rowley, ed.), London, 1971

(2) A Century of the Sherman Act: American Economic Opinion, 1890-1990 (Wayne Gable and Jack High, eds.), Fairfax, VA, 1992, pp. 99-116.

(3) Monopoly and Competition Policy (F.M. Scherer, ed.), Edward Elgar, London, 1993.

"Economics as an Antitrust Defense: Correction and Reply," American Economic Review, December 1968, 58, 1372-76.

"Corporate Control and the Theory of the Firm," The Regulation of Corporate Securities (Henry Manne, ed.), Washington, D.C., 1969, pp. 281-336.

"Administrative Decision-Making and Pricing: Externality and Compensation Analysis Applied," in The Analysis of Public Output (Julius Margolis, ed.), 1970, pp.115-35.

"Allocative Efficiency and the Limits of Antitrust," American Economic Review, May 1969, 59, 105-118.

"Administrative Controls and Regulatory Behavior," in Essays in Public Utility Pricing and Regulation (Harry Trebing, ed.), East Lansing, Michigan, 1971, pp. 411-38.

"Economics as an Antitrust Defense: Reply," American Economic Review, December 1969, 59, 954-59.

"Econometric Studies of Industrial Organization: Discussion," in Frontiers of Quantitative Economics (Michael Intriligator, ed.), Amsterdam, 1971, pp. 408-11.

"Banks and Bank Holding Companies: Panel Discussion," Antitrust Law Journal, Spring 1971.

(with Donald F. Turner), "Technical and Organizational Innovation in Relation to Industry Structure," in Proceedings of the International Conference on Monopolies, Mergers, and Restrictive Practices (John Heath, ed.) HMSO, London, 1971, 127-44.

reprinted in  
Bobbs-Merrill Economics Reprint Series.

"Managerial Discretion, Organization Form, and the Multidivision Hypothesis," in The Corporate Economy (Robin Marris and Adrian Wood, eds.), London, 1971, pp. 343-86.

"The Vertical Integration of Production: Market Failure Considerations," American Economic Review, May 1971, 61, 112-23.

reprinted in  
(1) Journal of Reprints for Antitrust Law and Economics, 1974.  
(2) The Theory of the Firm (Mark Casson, ed.), Edward Elgar, London, 1996.  
(3) Markets, Hierarchies, and Firms (Glenn Carroll, Pablo Spiller, and David Teece, eds.), Oxford University Press, 1999.

"Pricing Theory with Applications to Property-Casualty Insurance," Keynote Address, American Insurance Association, Proceedings of the American Insurance Association, New York, 1971, 73-84.

"Antitrust Enforcement and the Modern Corporation," in Policy Issues and Research Opportunities in Industrial Organization (V. Fuchs, ed.), New York, 1972, pp. 16-33.

"Dominant Firms and the Monopoly Problem: Market Failure Considerations," Harvard Law Review, June 1972, 85, 1512-31.

reprinted in  
(1) Corporate Counsel's Annual, 1973.  
(2) Monopoly and Competition Policy (F.M. Scherer, ed.), Edward Elgar, London, 1993.

(with Narrotam Bhargava), "Assessing and Classifying the Internal Structure and Control Apparatus in

the Modern Corporation," in Keith Cowling, ed., Market Structure and Corporate Behavior, London, 1972, pp. 125-148.

"The Perfectly Competitive Firm: Looking Ahead," in Economics 1973-74, Guilford, Conn., 1973, pp. 171-73.

"Markets and Hierarchies: Some Elementary Considerations," American Economic Review, May 1973, 63, 316-25.

"On the Limits of Internal Organization, with Special Reference to the Vertical Integration of Production," in A. Silberston and F. Seton, eds., Industrial Management: East and West, New York, 1973, pp. 199-227.

"The Virtues of Net Benefit Analysis," in J.W. McGuire, ed., Contemporary Management, Englewood Cliffs, N.J., 1974, pp. 63-65.

"Peak Load Pricing: Some Further Remarks," Bell Journal of Economics and Management Science, Spring 1974, 5, 223-28.

"The Economics of Antitrust: Transaction Cost Considerations," University of Pennsylvania Law Review, June 1974, 122, 1439-96.

reprinted (with revisions) in

"The Economics of Vertical Integration: Transaction Cost Considerations," in Competition and Regulation -- Some Economic Concepts (C.F. Phillips, ed.), Lexington, VA, 1976, pp. 45-76.)

"Exit and Voice: Some Implications for the Study of Modern Corporations," Social Science Information, December 1974, 13, 61-72.

"Assessing the Modern Corporation: Transaction Cost Considerations," in J.F. Weston, ed., Large Scale Enterprise in a Changing Society, New York, 1974, pp. 65-89.

(with Michael Wachter and Jeffrey Harris), "Understanding the Employment Relation: The Analysis of Idiosyncratic Exchange," The Bell Journal of Economics, Spring 1975, 6, 250-78.

reprinted in

(1) The Economic Nature of the Firm (L. Putterman, ed.), New York, 1987, 135-55.

(2) Classics of Organization Theory (J. Shafritz and J. Ott, eds.), Pacific Grove, CA, 1992, pp. 379-396.

"The Modern Corporation as an Efficiency Instrument," in S. Pejovich, ed., Government Controls and the Free Market: The U.S. Economy in the 1970's, College Station, Texas, 1976, pp. 163-194.

reprinted in

Transaction Cost Economics, Vol. II (O.E. Williamson and S. Masten, eds.), Edward Elgar Ltd., Brookfield, VT, 1995, pp. 303-339.

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UNIVERSIDAD DE CHILE  
RECTORIA

Fecha - 6 JUN. 2000

Ref.: Paulo Securo Fac. Cs.  
Económicas y Administrat.  
af. anexo.

MAT.: inscripción otorgamiento  
dentado con doctor Honoris Causa  
a Prof. Oliver E. Williamson

PROVIDENCIA N° 15605

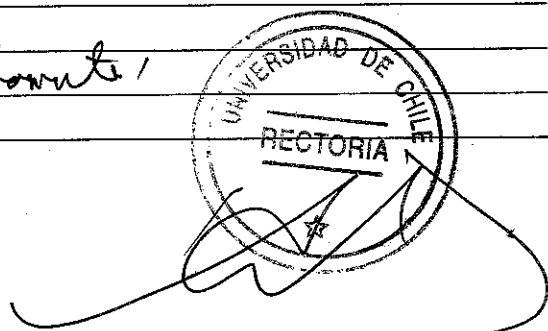
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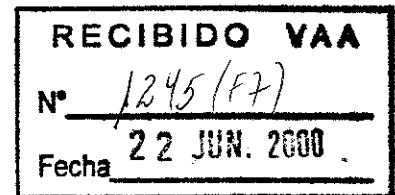
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| - Su conocimiento                          | - Contestar directamente             |
| - Su opinión y proposición                 | - Se autoriza lo pedido              |
| - Su proposición                           | - Trámite correspondiente            |
| - De acuerdo con su proposición            | - Disponer difusión correspondiente  |
| - De acuerdo con lo solicitado             | - Elaborar Decreto / Resolución      |
| - Disponer estudio y preparar informe      | - Elaborar Circular / Instructivo    |
| - Su informe sobre esta materia            | - Acompañar antecedentes             |
| - Proponer respuesta para firma Sr. Rector | - Devolver antecedentes              |
| - Disponer lo pertinente                   | ✓ - Se acompañan antecedentes        |
| ✓ Para que usted lo trate (P)              | - Se acompañan antecedentes c/ Vº Bº |
| - Fines que correspondan                   | - Se devuelven antecedentes          |
| - Contestar "Por instrucciones Sr. Rector" | - Por corresponder                   |
| - Comunicar a Interesado                   | - Trámite urgente                    |
|  | - Archivo                            |

Observaciones: (P) y admito esta proposición a la Comisión  
Permanente del Consejo Universitario para el informe  
correspondiente.

Cecilia  
Aulovante,

POR INSTRUCCIONES DE SR. RECTOR,





OFICIO N° 133

REF.: Oficio N° 289 DE 15 DE Junio de 2000,  
de esa Vicerrectoría de Asuntos  
Académicos.

MAT.: Otorgamiento Doctorado Honoris Causa  
a profesor Oliver E. Williamson de la  
Universidad de California.

SANTIAGO, 21 de Junio de 2000.

DE : DECANO DE LA FACULTAD DE DERECHO

A : SR. VICERRECTOR DE ASUNTOS ACADEMICOS

En relación con lo solicitado por usted mediante oficio de la referencia, me es grato informar a usted que estoy de acuerdo en otorgar la distinción de Doctorado Honoris Causa al profesor Oliver E. Williamson de la Universidad de California.

Saluda atentamente a usted,

  
ANTONIO BASCUÑÁN VALDES  
DECANO





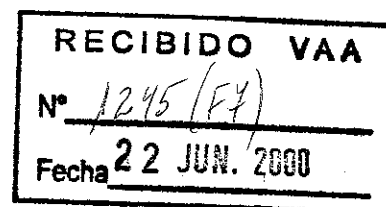
UNIVERSIDAD DE CHILE - FACULTAD DE CIENCIAS

CASILLA 653  
SANTIAGO 1, CHILE

Carta N° 37/2000

Santiago, 21 de Junio de 2000.

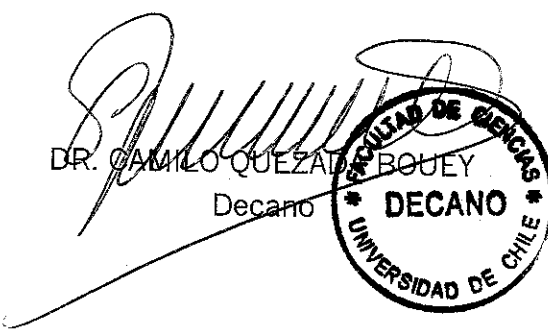
Señor  
Dr. Mario Sapag Hagar  
Vicerrector de Asuntos Académicos  
Universidad de Chile  
PRESENTE.



Estimado Señor Vicerrector,

En respuesta a su Oficio (O) N° 290, de fecha 15 de Junio en curso, me permito opinar positivamente en cuanto a otorgar el Doctorado Honoris Causa al Profesor Oliver W. Williamson, de la Universidad de California. Esto debido a los excelentes antecedentes académicos de dicho Profesor, así como a las relaciones de intercambio que se presentarán con la Facultad de Ciencias Económicas y Administrativas.

Le saluda muy atentamente,

  
DR. CAMILO QUEZADA BOUEY  
Decano



UNIVERSIDAD DE CHILE  
FACULTAD DE ARTES  
DECANATO



RECIBIDO VAA	
N°	1245
Fecha	28 JUN. 2000

Santiago, junio 23 del 2000.-

N°172

Señor  
Prof. Dr. Mario Sapag-Hagar  
Vicerrector de Asuntos Académicos  
Universidad de Chile  
Presente

De mi consideración:

En respuesta a su oficio N°291 del 15 de junio próximo pasado, cumpla en señalarle que estoy absolutamente de acuerdo en otorgar el Doctorado Honoris Causa al Profesor Oliver E. Williamson de la Universidad de California.

Saluda atentamente a usted,

LUIS MERINO MONTERO  
DECANO  
FACULTAD DE ARTES